

THUNDERBIRD RESORT
Income Statement
(Current Period & Year To Date)
For the period(s) of 7/1/2019 through 7/31/2019

	Current Period		Year to Date	
Revenues				
INCOME - MOTEL	\$141,547.60	19.5 %	\$618,044.58	19.5 %
INCOME - MOTEL/BAGS	0.00	0.0	235.66	0.0
INCOME - RESTAURANT	208,165.40	28.6	948,617.18	30.0
INCOME - RESTAURANT / WINE	2,408.65	0.3	12,371.70	0.4
INCOME - RESTAURANT / BEER	6,082.22	0.8	31,309.57	1.0
INCOME - CHEVRON/FUEL	230,241.49	31.7	940,733.31	29.7
INCOME - CHEVRON/STORE	71,524.02	9.8	321,200.17	10.2
INCOME - CHEVRON/NEWSPAPER	72.00	0.0	333.00	0.0
INCOME - GIFT SHOP	40,251.59	5.5	191,032.90	6.0
INCOME - GOLF COURSE	16,464.14	2.3	55,105.42	1.7
INCOME - VACATION RENTAL HOME	4,196.82	0.6	9,761.56	0.3
INCOME - RV PARK	2,297.00	0.3	17,958.68	0.6
INCOME - EMPLOYEE HOUSING RENT	2,350.00	0.3	10,070.00	0.3
INCOME - INTEREST	26.04	0.0	99.45	0.0
INCOME - CASH OVER/SHORT	158.98	0.0	442.31	0.0
INCOME - OTHER	1,190.04	0.2	6,844.63	0.2
Total Revenues	\$726,975.99	100.0 %	\$3,164,160.12	100.0 %
Cost of Goods Sold				
COST OF SALES - RESTAURANT	\$86,748.20	11.9 %	\$348,638.69	11.0 %
COST OF SALES - WINE RESTAURANT	0.00	0.0	8,467.44	0.3
COST OF SALES - BEER RESTAURANT	2,921.90	0.4	5,683.33	0.2
COST OF SALES - CHEVRON/FUEL	175,782.45	24.2	762,726.19	24.1
COST OF SALES - CHEVRON/STORE	34,904.07	4.8	208,161.22	6.6
COST OF SALES-CHEVRON/NEWSPAPERS	43.40	0.0	212.80	0.0
COST OF SALES - GIFT SHOP	22,230.79	3.1	130,712.64	4.1
Total Cost of Goods Sold	\$322,630.81	44.4 %	\$1,464,602.31	46.3 %
Gross Profit	\$404,345.18	55.6 %	\$1,699,557.81	53.7 %
Operating Expenses				
ADVERTISING - MOTEL	\$580.00	0.1 %	\$14,260.13	0.5 %
ADVERTISING - RESTAURANT	2,170.66	0.3	11,382.70	0.4
ADVERTISING - GIFT SHOP	475.56	0.1	979.54	0.0
ADVERTISING - GOLF COURSE	270.00	0.0	570.00	0.0
ADVERTISING - RENTAL HOUSE	0.00	0.0	499.00	0.0
BAD DEBTS	0.00	0.0	1,195.02	0.0
BANK SERVICE CHARGES - MOTEL	29.76	0.0	136.40	0.0
COMMISSIONS - MOTEL	10,219.54	1.4	31,296.42	1.0
CREDIT CARD DISCOUNT - MOTEL	10,662.63	1.5	42,949.55	1.4
CREDIT CARD DISCOUNT - RESTAURANT	169.05	0.0	596.66	0.0
CREDIT CARD DISCOUNT-CHEVRON	5,871.89	0.8	24,232.21	0.8
DUES & SUBSCRIPTIONS - MOTEL	8,632.93	1.2	54,245.22	1.7
DUES & SUBSCRIPTIONS - RESTAURANT	640.29	0.1	5,100.30	0.2
DUES & SUBSCRIPTIONS - CHEVRON	1,722.00	0.2	3,958.07	0.1
EQUIPMENT LEASE - RESTUARANT	1,294.08	0.2	1,815.17	0.1
FREIGHT & POSTAGE	118.00	0.0	732.14	0.0
FUEL & OIL - MOTEL	539.06	0.1	4,409.12	0.1
FUEL & OIL - RESTAURANT	486.03	0.1	2,307.24	0.1
FUEL & OIL - GOLF COURSE	1,132.81	0.2	5,737.23	0.2
INSURANCE/GROUP	7,122.14	1.0	55,366.72	1.7
INSURANCE/LIABILITY	25,621.50	3.5	52,986.42	1.7
INSURANCE/LIABILITY - RENTAL	0.00	0.0	1,986.78	0.1
LEGAL & ACCOUNTING	1,225.00	0.2	15,581.06	0.5

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LEGAL & ACCOUNTING - MOTEL	342.44	0.0	3,139.15	0.1
LEGAL & ACCOUNTING - RESTAURANT	0.00	0.0	218.00	0.0
OFFICE SUPPLIES - MOTEL	0.00	0.0	3,499.29	0.1
OFFICE SUPPLIES - RESTAURANT	234.66	0.0	725.93	0.0
RENT - LAND & BUILDINGS	47,062.33	6.5	245,750.61	7.8
REPAIRS/BUILDING - MOTEL	2,950.64	0.4	17,516.03	0.6
REPAIRS/BUILDING - RESTAURANT	2,389.03	0.3	13,780.06	0.4
REPAIRS/BUILDING - GIFT SHOP	200.00	0.0	3,226.93	0.1
REPAIRS - GOLF COURSE	98.33	0.0	3,337.15	0.1
REPAIRS/BUILDING - RENTAL	124.25	0.0	194.25	0.0
REPAIRS/TRAILERS - RV	0.00	0.0	305.92	0.0
REPAIRS/BUILDING - APARTMENT	0.00	0.0	471.70	0.0
TOOLS	0.00	0.0	1,676.81	0.1
REPAIRS/EQUIPMENT - MOTEL	939.92	0.1	9,124.02	0.3
REPAIRS/EQUIPMENT - RESTAURANT	5,447.05	0.7	13,351.40	0.4
REPAIRS/EQUIPMENT - CHEVRON	770.27	0.1	6,323.22	0.2
REPAIRS/EQUIPMENT - GOLF COURSE	3,972.99	0.5	11,421.73	0.4
GUARANTEED PAYMENTS - MYERS	6,000.00	0.8	57,688.00	1.8
GUARANTEED PAYMENTS - MILLIGAN	6,000.00	0.8	57,688.00	1.8
WAGES - MAIDS	10,913.71	1.5	58,322.52	1.8
WAGES - MAINTENANCE	7,312.56	1.0	47,388.92	1.5
WAGES - DESK	7,821.78	1.1	48,812.65	1.5
WAGES - KITCHEN	11,138.50	1.5	54,779.47	1.7
WAGES - DINING	15,539.75	2.1	77,987.13	2.5
WAGES - ADMINISTRATIVE	27,313.93	3.8	143,182.30	4.5
WAGES - CHEVRON	8,675.43	1.2	38,509.18	1.2
WAGES - GIFT SHOP	5,978.20	0.8	39,834.50	1.3
WAGES - PRO SHOP	4,592.52	0.6	15,381.79	0.5
WAGES - GOLF MAINTENANCE	10,542.40	1.5	53,883.14	1.7
SUPPLIES - MOTEL	5,876.37	0.8	44,375.82	1.4
SUPPLIES - MAINTENANCE	103.56	0.0	2,544.74	0.1
SUPPLIES - RESTAURANT	1,885.65	0.3	10,260.23	0.3
SUPPLIES - CHEVRON	0.00	0.0	1,870.42	0.1
SUPPLIES - GIFT SHOP	82.18	0.0	1,073.56	0.0
SUPPLIES - GOLF COURSE	2,296.97	0.3	6,617.47	0.2
SUPPLIES - RV PARK	0.00	0.0	600.00	0.0
SUPPLIES - APARTMENT	0.00	0.0	241.25	0.0
TAXES & LICENSING	0.00	0.0	80.71	0.0
TAXES & LICENSING - MOTEL	0.00	0.0	25.00	0.0
TAXES & LICENSING - MOTEL MAINTENANCE	0.00	0.0	290.00	0.0
TAXES & LICENSING - RESTAURANT	0.00	0.0	280.00	0.0
TAXES & LICENSING - CHEVRON	0.00	0.0	1,465.00	0.0
TAXES & LICENSING - GOLF COURSE	0.00	0.0	100.00	0.0
TAXES & LICENSES - RV PARK	0.00	0.0	25.00	0.0
TAXES/PAYROLL - MOTEL	12,328.85	1.7	65,462.87	2.1
TAXES/PAYROLL-RESTAURANT	229.78	0.0	1,427.93	0.0
TAXES/PAYROLL - CHEVRON	33.13	0.0	263.88	0.0
TAXES/PAYROLL - GIFT SHOP	37.66	0.0	280.95	0.0
TAXES/PAYROLL - GOLF COURSE	49.12	0.0	382.81	0.0
TAXES/PAYROLL - PENALTIES & INTEREST	0.00	0.0	378.35	0.0
TELEPHONE - MOTEL	364.13	0.1	9,787.27	0.3
TELEPHONE - RESTAURANT	200.00	0.0	1,461.71	0.0
TELEPHONE - CHEVRON	100.00	0.0	801.59	0.0

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TELEPHONE - GIFT SHOP	100.00	0.0	780.14	0.0
TELEPHONE - GOLF COURSE	100.00	0.0	801.59	0.0
TELEPHONE - RENTAL	50.00	0.0	387.57	0.0
TELEPHONE - RV PARK	100.00	0.0	907.16	0.0
TRAVEL EXPENSE	0.00	0.0	1,478.79	0.0
UTILITIES - MOTEL	4,382.36	0.6	70,289.55	2.2
UTILITIES - RESTAURANT	1,424.55	0.2	27,465.35	0.9
UTILITIES - CHEVRON	276.68	0.0	9,027.10	0.3
UTILITIES - GIFT SHOP	276.68	0.0	3,840.03	0.1
UTILITIES - GOLF SHOP	891.66	0.1	8,060.31	0.3
UTILITIES - RENTAL	986.12	0.1	6,559.72	0.2
UTILITIES - RV PARK	223.37	0.0	4,683.06	0.1
Total Operating Expenses	\$297,742.44	41.0 %	\$1,644,219.83	52.0 %
Net Income (Loss)	\$106,602.74	14.7 %	\$55,337.98	1.7 %

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